

October 29, 2024

John M. Nolan
Chair, Member Selection Committee
c/o American College of Real Estate Lawyers
220 N Market Street, Suite 100
Frederick, MD 21701

Re: Nancy B. Lash -ACREL Nomination

Dear John:

It is with great pleasure that I nominate Nancy B. Lash as a Fellow in the American College of Real Estate of Lawyers.

I have known Nancy for approximately 30 years. Nancy and I were colleagues at Greenberg Traurig for over 12 years. Nancy was one of my early mentors and I learned a great deal from her about the practice of law. I have also had the pleasure of dealing with Nancy on many transactions as opposing counsel. In each case, whether I was on the same side as her or on the opposite side, I always found her to be fair and knowledgeable, and one who conducts herself, at all times, in a manner consistent with the ACREL professionalism goals. Nancy is well-respected in our legal community.

I am able to state without reservation that Nancy enjoys a reputation as one of the very top lawyers in her field and as a highly regarded real estate lawyer. As is evidenced from her resume included with this nomination letter, along with a copy of the completed Proposal for Membership, Nancy has been involved in numerous high value, sophisticated and complex commercial real estate transactions, including financing, acquisitions, sales and leasing of commercial real estate properties of various types. Nancy has contributed to a more informed Bar. Nancy was an adjunct professor at the University of Miami School of Law and taught various transactional real estate courses. Nancy has participated in continuing legal education seminars and has written articles and spoken on a variety of legal topics.

I believe that Nancy will become a valued Fellow of the College if her nomination is approved. Eric Rapkin is submitting a seconding letter on Nancy's behalf.

In making this nomination, I have reviewed Nancy's C.V. and find that she satisfies the criteria for selection to the College as set forth in Section 4 of the Guidelines for Member Selection. I am not (a) in the same firm, business entity, faculty or other organization as the Nominee, (b) related by birth or marriage to the Nominee, (c) regularly engaged as counsel for the Nominee or

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the Nominee's employer, or (d) a current Governor or member of the Member Selection Committee of the College.

Please let me know if there is any additional information that you would like presented, or any questions regarding Nancy's nomination that the committee would like answered.

Sincerely,

A handwritten signature in blue ink, consisting of several overlapping loops and a vertical line, representing the name Joseph M. Hernandez.

Joseph M. Hernandez